

**Integrated Transport and Logistics Excellence (ITLEX) Program****Land Port Authority of India (LPAI)**Date:9<sup>th</sup> to 13<sup>th</sup> December 2024

Venue: IIMA

<b>Day Date</b>	<b>Session 1 8:45 – 10:00</b>	<b>Session 2 10:20 – 11:35</b>	<b>Session 3 11:55 – 13:10</b>	<b>Session 4 14:30 – 15:45</b>	<b>Session 5 16:05 – 17:20</b>
<b>Day 1 Monday</b>	<b>Inauguration</b>	<b>Ports, ICD infrastructure management</b>	<b>Reading Time</b>	<b>Leadership styles Human Resource and team building</b>	<b>Business Accounting</b>
<b>Day 2 Tuesday</b>	<b>Technology management</b>	<b>Business strategy</b>	<b>Reading Time</b>	<b>Operational excellence</b>	<b>Financing port infrastructure</b>
<b>Day 3 Wednesday</b>	<b>PPPs in Port operations</b>	<b>Negotiations and trade deals</b>	<b>Reading Time</b>	<b>Business communication</b>	<b>Risks and challenges in Port Operations</b>
<b>Day 4 Thursday</b>	<b>B2B and G2G marketing</b>	<b>Business process reengineering</b>	<b>Reading Time</b>	<b>International trade logistics</b>	<b>Leadership</b>
<b>Day 5 Friday</b>	<b>Commercial acumen and credit management</b>	<b>Sustainable Operations</b>	<b>Reading Time</b>	<b>Emerging disciplines</b>	<b>Valediction</b>

**Managerial Excellence in Land Port Operations**  
**Land Port Authority of India (LPAI)**

Date: 12th-16th August 2024

Venue: IIMA

<b>Day Date</b>	<b>Session 1 8:45 – 10:00</b>	<b>Session 2 10:20 – 11:35</b>	<b>Session 3 11:55 – 13:10</b>	<b>Session 4 14:30 – 15:45</b>	<b>Session 5 16:05 – 17:20</b>
<b>Day 1 Monday</b>	<b>Inauguration</b>	<b>Port Infrastructure</b>	<b>Reading Time</b>	<b>Challenges in Port Operations</b>	<b>Capital Budgeting</b>
<b>Day 2 Tuesday</b>	<b>Port capacity expansion</b>	<b>Contracts and Compliance</b>	<b>Reading Time</b>	<b>Effective Communications</b>	<b>Financial Risks</b>
<b>Day 3 Wednesday</b>	<b>Cross border logistics</b>	<b>Winning Negotiations</b>	<b>Reading Time</b>	<b>Resilience in Agri- trade</b>	<b>B2B marketing</b>
<b>Day 4 Thursday</b>	<b>Business Process Reengineering</b>	<b>Team building</b>	<b>Reading Time</b>	<b>HR in Port operations</b>	<b>Leadership Styles</b>
<b>Day 5 Friday</b>	<b>Cross border logistics</b>	<b>International trade</b>	<b>Reading Time</b>	<b>Emerging disciplines in global logistics</b>	<b>Valediction</b>